



## Proposal Website Development for CCI

### **XING SOLUTIONS** **PAKISTAN – OFFICE**

Plot # C-10, Block 9 Gulshan-e-Iqbal, Karachi  
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### **XING SOLUTION LTD (REG. # 14301970)** **UK – OFFICE**

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## INTRODUCTION TO XING SOLUTIONS

Xing Sol is a well-established management consulting, technology services and professional services firm. In existence, we provided range of products and services to clients that hail from various Sectors.

We provide cost effective software solutions and services provider for all kinds of businesses. Merging technology with business we help our clients businesses to;

- ☑ **Enhance Productivity**
- ☑ **Ease Infrastructure Maintenance**
- ☑ **Increase Profitability and Growth**

We are a team of professionals with extensive experience in consulting industry, people who have been associated with leading institutions across the globe. Our professionals are domain experts and possess thorough technical knowledge and are familiar to the result driven methodologies and industry best practices.

XING SOL can help you to upgrade & implement your Business applications quickly and more proficiently so you can focus on your core business and start realizing your ROI on your investments.

We are thankful to XING SOL , having wide range of solutions with International based developed ERP Implementation as well as local customize solution as per customer needs we here to serve customer as their technical partner to support in all possible manner.

As a gesture of goodwill and looking forward to establishing a longer term relationship with Xing Sol, we would offer you our best possible rates and discounts that we can offer.

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## OUR SERVICES

Company specializes in the conceptualization and delivery of large and complex projects. Our services embrace the entire project life cycle from IT strategy formulation to operations and facilities planning and management. They encompass project management, systems engineering, software development, implementation, training, documentation and support, and business process outsourcing. To manage projects and deliver customized systems, our competencies cover a wide range of enabling technologies and in order to deliver services, the company maintains a careful balance in its personnel resource enabling it to cover a wide spectrum of management, technical and operational skills.

Our company strives to conform to international standards in its operations, thereby ensuring client confidence and increasing its own ability to offer the highest quality of services to its clientele.

Acting as consultants to client organizations, and taking responsibility for setting up and operating client's IT facilities and managing client's interaction with other suppliers such as those for hardware, networking, facility design and construction, data entry and scanning, as well as for the overall execution and delivery of projects.

## OUR SKILL SET

Technology Skill Set		
<b>ENTERPRISE RESOURCE PLANNING</b> Microsoft Dynamics AX 2012 Oracle JD Edwards	<b>CUSTOMER RELATIONSHIP MANAGEMENT</b> Microsoft Dynamics CRM 2013 Salesforce CRM	<b>OPEN SOURCE</b> Angular.js Lucene JBOSS/Tomcat
<b>BUSINESS PROCESS MANAGEMENT</b> IBM Business Process Management K2 BlackPearl Nintex Workflow	<b>PORTALS &amp; COLLABORATION</b> Microsoft SharePoint IBM WebSphere Portal	<b>INFORMATION MANAGEMENT</b>  <div> <b>ETL</b>            Informatica DI/DQ            Microsoft SSIS            IBM DataStage            Oracle Data Integrator            SAP Data Services            Teradata Load/Unload         </div> <div> <b>DATA WAREHOUSING</b>            Microsoft SQL Server            Oracle 11g/2c            Teradata            Kalido DW            SAP BW            NETEZZA            DB2 BLU         </div> <div> <b>BUSINESS INTELLIGENCE</b>            Microsoft BI (SSAS, SSRS, Tabular Models, Power BI, Performance Point, SharePoint BI)            MicroStrategy            QlikView            Tableau            SAP Business Objects            SAP HANA            Oracle BIEE            Hyperion ESSBASE            Hyperion SQR            Business Objects – Crystal Reports         </div> <div> <b>BIG DATA</b>            Hadoop            MongoDB         </div>
<b>ENTERPRISE APPLICATION INTEGRATION</b> IBM Integration Bus IBM Message Broker Microsoft BizTalk Server WebMethods	<b>E-COMMERCE</b> ATG Magento Demandware IBM WebSphere Commerce	
<b>MOBILITY</b> iOS Android IBM Worklight Microsoft Windows Mobile	<b>APPLICATION DEVELOPMENT</b> Microsoft C#, ASP, VB, .NET Java, JEE, JPA, Spring, Struts, Oracle ADF	

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## SOLUTION WE OFFERS

Our company has established itself as a market warrior by providing a complete array of best-of-breed products & solutions to the corporate and public sectors of Pakistan. Our business solutions are quick to implement, easy to use and requires minimal maintenance. This has resulted in our solutions being successfully deployed across a number of industries. Company is committed to providing world class information systems around the world and to help organizations gain a competitive edge by automating & optimizing their processes.

In order to cater to the diversified requirements for IT systems, services and solutions across the various market segments of Pakistan. Company offers the following solutions:

- 01 Enterprise Resource Planning
- 02 Business Intelligence
- 03 Business Process Management
- 04 Enterprise Mobility
- 05 E-Commerce
- 06 Customer Relationship Management
- 07 Portals and Collaboration
- 08 Enterprise Application Integration
- 09 Human Capital Management
- 10 Document Management & Indexing

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## IMPLEMENTATION APPROACH

Our methodology of implementation is standardized with Microsoft's Sure Step Methodology processes and compliant to all international requirements as well. The methodology of implementation describes the clear strategy for defining requirements, conducting Business Process re-engineering and implementing the final solution. XING SOLUTIONS would be adopting Enterprise model of Sure Step Methodology to implement

Methodology has five following phases:

Diagnostic	Analysis	Design	Development	Deployment	Operation
<ul style="list-style-type: none"> <li>• Business Process Identification</li> <li>• Diagnostic Report</li> <li>• Milestone and Phase based Project Plan</li> <li>• Project Budget</li> <li>• Statement of Work</li> </ul>	<ul style="list-style-type: none"> <li>• Project Kick Off</li> <li>• Project methodology orientation</li> <li>• Detail Requirement Gathering</li> <li>• Identifications of Gaps and prioritization</li> <li>• Design session planning</li> <li>• Detailed project check list</li> <li>• Detailed project Plan</li> <li>• Infrastructure Definition</li> </ul>	<ul style="list-style-type: none"> <li>• Functional Design</li> <li>• Customization Design</li> <li>• Data Migration Design</li> <li>• Integration Design</li> <li>• Testing Requirements</li> <li>• Standard Operating Procedure(SOP) Requirements</li> </ul>	<ul style="list-style-type: none"> <li>• System Configuration &amp; Testing</li> <li>• Conference Room Pilot Sessions (CRP)</li> <li>• System Customization &amp; Testing</li> <li>• Data Migration &amp; Testing</li> <li>• SOP Documentation</li> <li>• Key User Training Documentation</li> <li>• Production Environment Creation</li> </ul>	<ul style="list-style-type: none"> <li>• User Acceptance Testing</li> <li>• Key User Training</li> <li>• Cutover Plan</li> <li>• Performance Testing</li> <li>• Final Data Migration</li> <li>• Cutover to Production</li> </ul>	<ul style="list-style-type: none"> <li>• Post Go-Live Support</li> <li>• Transition to Support</li> </ul>

Solution Delivery Lifecycle

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## SCOPE OF WORK

### 1. Website Design & Development

- Custom responsive design
- User-friendly navigation
- Integration of contact forms
- Mobile and tablet compatibility

### 2. Content Management System (CMS)

- Easy-to-use CMS for content updates
- Admin dashboard with access controls

### 3. Features and Functionality

- Product/service showcase
- Inquiry form
- Blog section
- SEO optimization

### 4. Testing & Deployment

- Cross-browser testing
- Mobile responsiveness testing
- Final deployment to client's server

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## COST FOR THE PROPOSED SERVICES

All Costing exclusive of any Tax(s)

Project Development Cost	125,000
Support Services (Optional)	25% of project cost Yearly

## PAYMENT TERMS:

- Project mobilization on 100% on cloud charges advance of & the project implementation cost schedule as below
- Any additional support other than scope of this contract will be charged accordingly.
- When a change request is received from the Customer then the Project Manager of Service Provider will make time and cost estimations accordingly. When these estimations have been negotiated over with the Customer then proper timeline and costing will be provided for implementing the Change request.
- Proposal Exclusive of any tax(s).

S.No	PAYMENT TERM	TERMS
1	Project Kickoff	75%
4	On Project Delivery	25%

## ADDITIONAL COSTS

For any additional requirements identified outside the scope of this proposal the man day efforts would be charges

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